

## **BeiGene Corporate Presentation**

May 8, 2024

## **Disclosures**

Certain statements contained in this presentation and in any accompanying oral presentation, other than statements of fact that are independently verifiable at the date hereof, may constitute forward-looking statements. Examples of such forward-looking statements include statements regarding the projected size of certain oncology market sectors; BeiGene's future revenue growth; BeiGene's research, discovery, and pre-clinical and early-stage clinical programs and plans; recent clinical data for BeiGene's product candidates and approvals of its medicines; the conduct of late-stage clinical trials and expected data readouts; additional planned commercial product launches; the advancement of and anticipated clinical development, regulatory milestones and commercialization of BeiGene's medicines and drug candidates; and BeiGene's path and progress towards cash generation. Actual results may differ materially from those indicated in the forward-looking statements as a result of various important factors, including BeiGene's ability to demonstrate the efficacy and safety of its drug candidates; the clinical results for its drug candidates, which may not support further development or marketing approval; actions of regulatory agencies, which may affect the initiation, timing and progress of clinical trials and marketing approval; BeiGene's ability to achieve commercial success for its marketed medicines and drug candidates, if approved; BeiGene's ability to obtain and maintain protection of intellectual property for its technology and medicines; BeiGene's reliance on third parties to conduct drug development, manufacturing, commercialization, and other services; BeiGene's limited experience in obtaining regulatory approvals and commercializing pharmaceutical products and its ability to obtain additional funding for operations and to complete the development of its drug candidates and achieve and maintain profitability; and those risks more fully discussed in the section entitled "Risk Factors" in BeiGene's most recent periodic report filed with the SEC, as well as discussions of potential risks, uncertainties, and other important factors in BeiGene's subsequent filings with the SEC. All information in this presentation is as of the date of this presentation, and BeiGene undertakes no duty to update such information unless required by law.

Some of the clinical data in this presentation relating to BeiGene's investigational drug candidates is from pre-clinical studies or early phase, single-arm clinical trials. When such data or data from later stage trials are presented in relation to other investigational or marketed drug products, the presentation and discussion are not based on head-to-head trials between BeiGene's investigational drug candidates and other products unless specified in the trial protocol. BeiGene is still conducting pre-clinical studies and clinical trials and, as additional patients are enrolled and evaluated, data on BeiGene's investigational drug candidates may change.

This presentation and any accompanying oral presentation contain data and information obtained from third-party studies and internal company analysis of such data and information. BeiGene has not independently verified the data and information obtained from these sources. Forward-looking information obtained from these sources is subject to the same qualifications noted above.



## **BeiGene Today**

A global oncology company discovering and developing innovative treatments that are more accessible and affordable to cancer patients worldwide



BeiGene 3

## Why Is BeiGene Unique?

#### Premise

- Built to address affordability and ensure a sustainable, profitable company in an increasingly price-challenged world
- Define our patients as 4/6 of the world – 4X that traditionally reached by industry

#### Approach

- Focused from inception on reducing major cost – *clinical costs* – through:
  - Broadening local and global inclusion
  - Building CRO-free internal team
  - Enabling technology
- Invested internally to also meaningfully reduce:
  - Research costs
  - Manufacturing costs

#### Implication

 Reducing costs of clinical trials and increasing speed requires you to be truly global



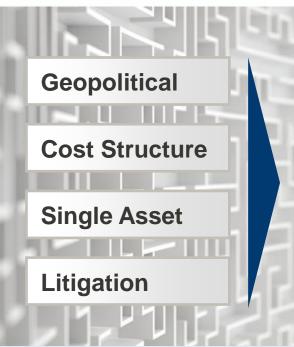
## Our Unique Model Has Enabled Fast Rise to Global Oncology Leadership



Source: Evaluate Pharma Competitor Analyzer accessed 12/18/23 for cancer, blood & blood forming malignancies, excluding generics and biosimilars; and IND data; Company filings, IQVIA, analyst reports. Citeline through competitor trial. Data analysis is as of January 2024.



## **Misperceptions Exist**



### **Our Strengths**

- Increasingly diverse global revenue mix across regions and products
- Manufacturing supply chain diversified
- R&D investments generated 70% more value\*
- Research and manufacturing cost advantaged
- Clear path to transitioning to cash generation
- Multiple commercial assets
- Pipeline of 60+ potential medicines\*\*
- 1,100+ research team
- Strong intellectual property
- Post grant review granted<sup>^</sup> to invalidate overreaching patent

\*Source and Methodology: EvaluatePharma NPV of pipelines and launches since 2017 vs. cumulative 2017-2022 R&D spend demonstrates that BeiGene NPV per R&D spend is ~70% greater than average of 24 oncology and hematology/oncology leaders. Data analysis is as of January 2024.

\*\*Includes preclinical assets

<sup>A</sup>The U.S. Patent and Trademark Office (USPTO) granted the Company's petition for post-grant review of the Pharmacyclics' patent asserted against the Company in a patent infringement suit, stating that the Company has shown that it is more likely than not that the patent is invalid; The USPTO is expected to issue a final decision on the validity of the patent within 12 months



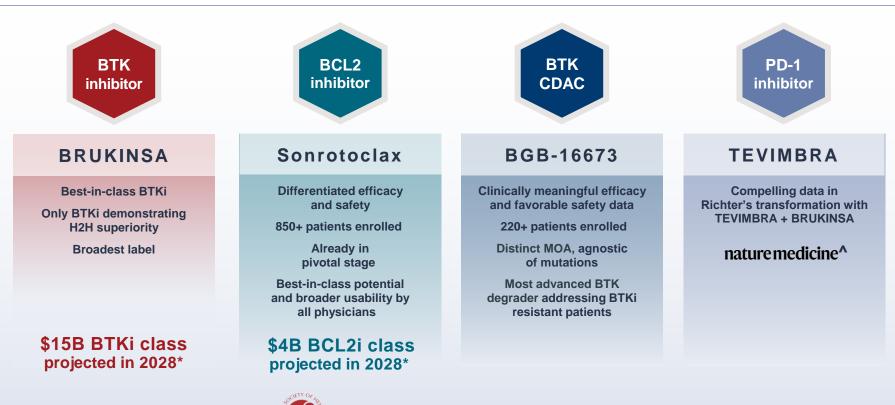
## **Global Internal and Collaboration Pipeline**

Phase 1	Pł	hase 2	Pł	nase 3	Registra	tion	Approved*	
Sonrotoclax	3CL2i Zanubrutinib	BTKi	Zanubrutinib	BTKi	Zanubrutinib	BTKi	Zanubrutinib	BTKi
B-cell malignancies	B-cell lymphoma		TN MCL		TN CLL/SLL (JP)		TN CLL/SLL (US, EU, CN, Others	)
AML/MDS	CD79B R/R DLBCL		🛑 R/R MZL, R/R FL		R/R CLL/SLL (JP)		R/R CLL/SLL (US, EU, Others)	
MM t(11;14)	Lupus nephritis		pMN		🛑 TN WM (JP)		R/R CLL (CN)	
BGB-16673 BTK	CDAC BGB-16673	BTK CDAC	Sonrotoclax	BCL2i	Tislelizumab	Anti PD1	<ul> <li>R/R MCL (US, CN, Others)</li> <li>R/R FL (US, EU, CN, Others)</li> </ul>	
B-cell malignancies	🔴 R/R MCL, R/R CLL		TN CLL		1L ES-SCLC (CN)		<ul> <li>R/R MZL (US, EU, Others)</li> </ul>	
BGB-21447 next gen l	3CL2i Sonrotoclax	BCL2i	Tislelizumab	Anti PD1	1L GC/GEJC (US, EU)		TN WM (US, EU, CN, Others)	
B-cell malignancies	R/R MCL	DULZI	Neo/adj NSCLC*	AIIUFDI	1L ESCC (US, EU, JP)			A
Tislelizumab Ant	i PD1				2L ESCC (JP)			Anti PD1
SubQ formulation	R/R WM		LA ESCC				<ul> <li>1L Non-sq. NSCLC (EU, CN)</li> <li>1L Sq. NSCLC (EU, CN)</li> </ul>	
Ociperlimab Anti	TIGIT	A	R/R cHL				<ul> <li>2/3L NSCLC (EU, CN)</li> </ul>	
Dose finding	Blincyto <sup>4</sup>	Anti CD3 x CD19	Pamiparib	PARPi			<ul> <li>1L GC/GEJC (CN)</li> </ul>	
R/R DLBCL	Pediatric RR BP-A	LL (initiation activities)	Parifipariti 2L MTx gBRCAm I				1L HCC (CN)	
BGB-15025 / 26808	HPK1i Surzebiclimab	Anti TIM3					2/3L HCC (CN)	
15025 and 26808 - Solid tumors	1L HNSCC		Ociperlimab	Anti TIGIT			1L ESCC (CN)	
BGB-30813	OGKζi LBL-007⁵	Anti LAG3	1L NSCLC PDL1-h	igh			2L ESCC (US, EU, CN)	
Solid tumors	MSS-CRC	7414 27000	Zanidatamab <sup>3</sup>	Anti HER2 BsAb			2L UBC (CN)	
BGB-A3055 Anti	CCR8 1L ESCC		1L HER2+ GEA				<ul> <li>1L NPC (CN)</li> <li>2L MSI-H/dMMR (CN)</li> </ul>	
Solid tumors			Tarlatamab <sup>4</sup>	Anti DLL3 x CD3			R/R cHL (CN)	
BGB-24714 SMAC m	BGB-A445	Anti OX40	2L SCLC	Anti DLL3 X CD3				
Solid tumors	Melanoma, RCC, U	C	<ul> <li>1L ES-SCLC (initia</li> </ul>	ation activities)			Pamiparib	PARPi
BGB-10188 P	I3Kδi Umbrella Studie	es IO Combos	LS-SCLC (initiatio	,			2L gBRCAm OC (CN)	
Solid tumors	1L NSCLC			•			Goserelin Microspheres <sup>6</sup>	GnRH
BGB-43395	CDK4i			Heme Solid t	umors Non-Oncolo	av	Prostate cancer (CN)	
BC & Solid tumors	Neoadj NSCLC     IL HNSCC					9)	Breast cancer (CN)	
BG-68501 <sup>1</sup>	CDK2i		Registration includes * Primary endpoint m	select accepted submissions				
Solid tumors	Zanidatamab <sup>3</sup>	Anti HER2 BsAb	GnRH: Gonadotropir	n-releasing hormone				
• • • • • • • • • • • • • • • • • • • •	4 ADC HER2+ 2L BTC			ion, BeiGene has global rights pration, BeiGene has global rights				
Solid tumors	Tarlatamab <sup>4</sup>	Anti DLL3 x CD3		collaboration, BeiGene has APAC ion, BeiGene has China commer	C/ex Japan, AU, NZ commercial rights	5		
Zanidatamab <sup>3</sup> Anti HER2	BsAb 3L SCLC (initiation	activities)	digit royalties on r	net sales outside of China. "Initiat	ion activities" refers to clinical activitie	es, approval is obtained		
1L mBC/GC	20110			laboration, BeiGene has ex-Chin				
Xaluritamiq <sup>4</sup> Anti STEAP1	x CD3		<ol> <li>Luye collaboration commercialization</li> </ol>		nd China rights to research, developm	ent, manufacture, and	📃 🔟 BeiGene	97
• mCRPC					-licensed products, please refer to ou	r most recent 10-K filing		



# Leader in Hematology

## **Compelling and Leading Hematology Portfolio**



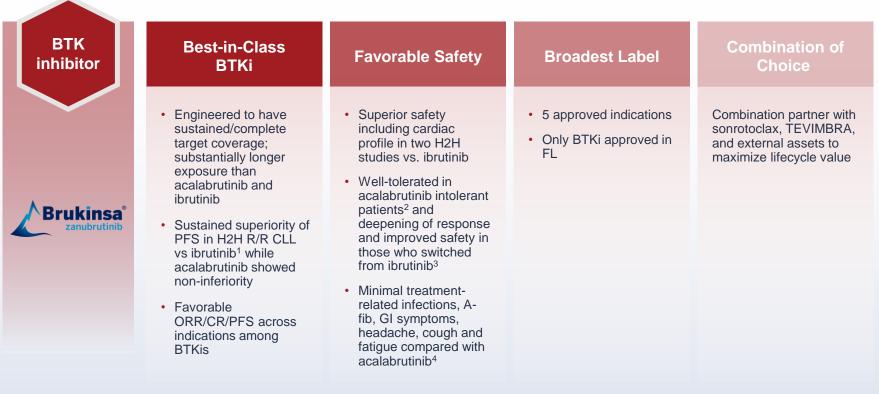
25 abstracts presented at ASH 2023

\*Source: Evaluate Pharma CDAC – Chimeric Degradation Activation Compound ^Al-Sawaf et al.; Tislelizumab plus zanubrutinib for Richter transformation: the phase 2 RT1 trial. <u>Nat Med 30, 240–248 (2024)</u>.



## BRUKINSA

Foundational asset in hematology portfolio, only BTKi to demonstrate superiority in safety and efficacy



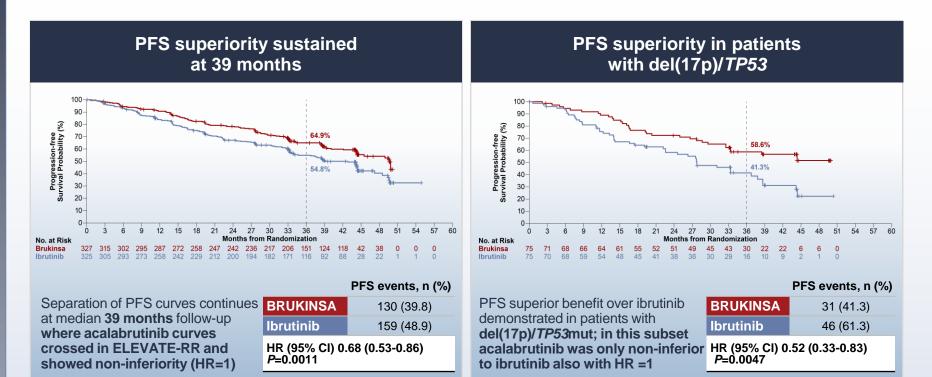
<sup>1</sup> Brown et al. Extended Follow-up of ALPINE Randomized Phase 3 Study Confirms Sustained Superior Progression-Free Survival of Zanubrutinib Vs. Ibrutinib for Treatment of R/R CLL/SLL. ASH 2023 <sup>2</sup> Shadman et al. Zanubrutinib in Acalabrutinib-Intolerant Patients with B-Cell Malignancies. ASH 2023

<sup>3</sup> Garcia – Sanz et al. Clinical Outcomes in Patients with Waldenström Macroglobulinemia Receiving Ibrutinib on the Phase 3 ASPEN Study ≥1 Year After Transitioning to Zanubrutinib. ASH 2023 <sup>4</sup> Hwang et al. Comparison of Treatment-Emergent Adverse Events of Acatabrutinib and Zanubrutinib: Meta-Analysis by Mayo Clinic. EHA 2023



## **BRUKINSA December 2023 U.S. Label Update**

Includes PFS superiority in R/R CLL (HR 0.65, p=0.0024)<sup>1</sup>; sustained with extended follow-up<sup>2</sup>



<sup>1</sup> USPI label for superiority based on median follow-up of 29.6 months ASH 2022 <sup>2</sup> Brown et al. Extended Follow-up of ALPINE Randomized Phase 3 Study Confirms Sustained Superior Progression-Free Survival of Zanubrutinib Vs. Ibrutinib for Treatment of R/R CLL/SLL ASH 2023



## **Establishing BTKi Leadership**



Successful launches in CLL are unlocking BRUKINSA's value globally and driving revenue growth

**BRUKINSA Global Revenues** 



- BTKi is the cornerstone therapy and the standard of care for non-Hodgkin's lymphoma
- Global BTKi market was \$8.8bn in 2023
- CLL is the largest indication for BTKi, accounting for 80% of the market
- Given its best-in-class profile, as demonstrated in head-to-head clinical trials for CLL, BRUKINSA is well positioned to become the leading BTKi



## Sonrotoclax

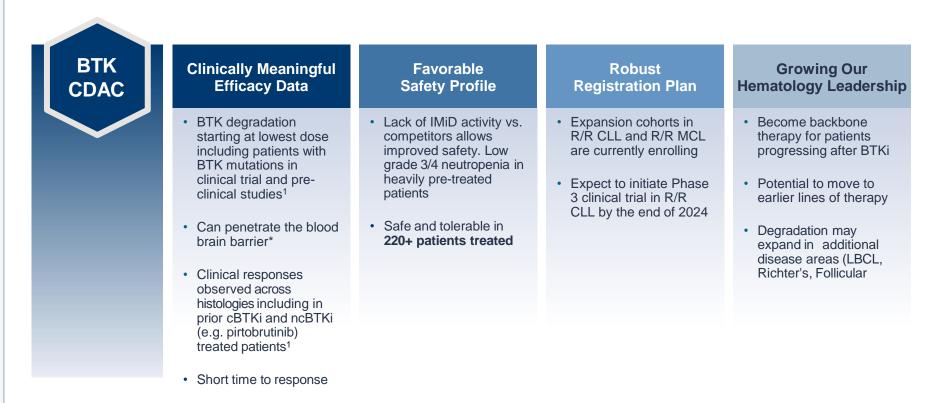
#### Potential best-in-class BCL2 inhibitor with differentiated profile

BCL2 inhibitor More potent and specific BCL2i	Enables broader clinical use	Improved clinical profile	Broad development plan	Extends our footprint in other heme malignancies
<ul> <li>Greater potency vs. venetoclax in preclinical models</li> <li>Active against mutated G101V BCL2 (known resistance mechanism to venetoclax)*</li> <li>Higher selectivity towards BCL2 believed to translate to improved tolerability</li> </ul>	<ul> <li>Shorter half-life vs. venetoclax and no drug accumulation leading to a better safety profile</li> <li>Easier ramp-up and eliminating monitoring unlocks use by all physicians</li> </ul>	<ul> <li>With 850+ patients treated, clinical experience reinforces pre- clinical data and supports the potential to be best-in-class</li> <li>Safe and tolerable in combination with BRUKINSA; deep and durable responses in TN CLL are better than reported venetoclax combos V+O and V+I at same timepoints</li> </ul>	<ul> <li>Initiated Phase 3 registrational study in TN CLL with potential to be best in disease fixed duration combination and SOC globally</li> <li>Monotherapy potential in post- BTKi setting with early registration options in CLL, WM and MCL in key countries</li> </ul>	<ul> <li>Compelling efficacy and safety data in AML/MDS in combination with azacytidine</li> <li>Encouraging data with potential to be first BCL2i approved in MM with t(11,14)</li> </ul>



## BTK Degrader (BGB-16673)

Most advanced in the clinic with CDAC platform developed by BeiGene

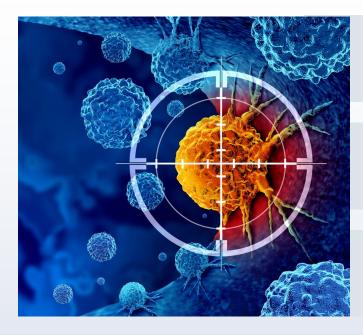






## Diverse Solid Tumor Portfolio

### Driving Towards Solid Tumor Leadership to Improve Patient Outcomes Across Broad Range of Cancers



Expanding TEVIMBRA through global regulatory approvals including US and EU, and in combination with innovative pipeline assets

Advancing one of the most exciting early solid tumor portfolios in the industry

Progressing multiple assets and modalities with numerous readouts, decision points



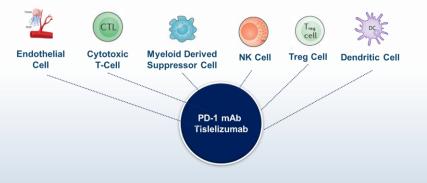
## **TEVIMBRA-Centered Pan Tumor Pipeline Poised for Global Patient Impact**



## TEVIMBRA accomplishments

- 12 indications approved in China including recent 1L GC ITT approval
- Recent global approvals include 1L/2L NSCLC in EU and 2L ESCC in US. Multiple global approvals expected in 2024
- 1L ESCC and 1L GC BLAs under review in the US and EU. BLA reviews ongoing in AUS, Japan and Brazil
- · More than 1.1 million patients treated worldwide
- \$145 million in Q1 2024 revenue
- Preparing to launch in multiple indications on 5 continents

## TEVIMBRA is an optimal combination partner

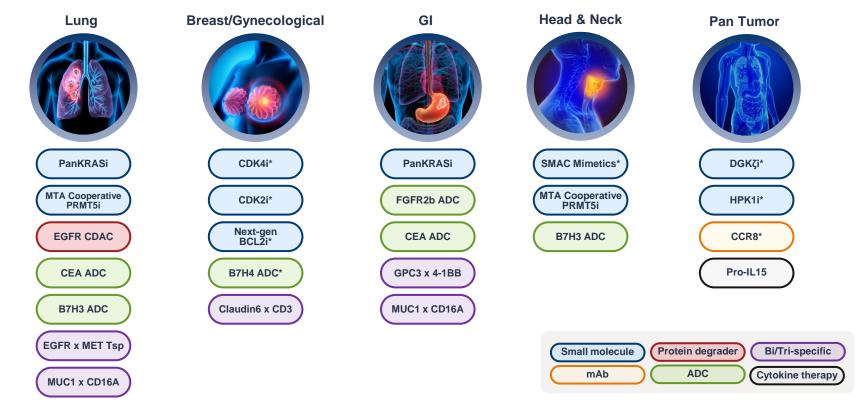


- Strong data in broad set of indications
- >40 internal and external combination studies ongoing
- Diverse pipeline combinations enable multiple immunemodulating approaches



## **Innovative Solid Tumor NME Early Pipeline**

Differentiated molecules with multiple modalities in priority tumor types

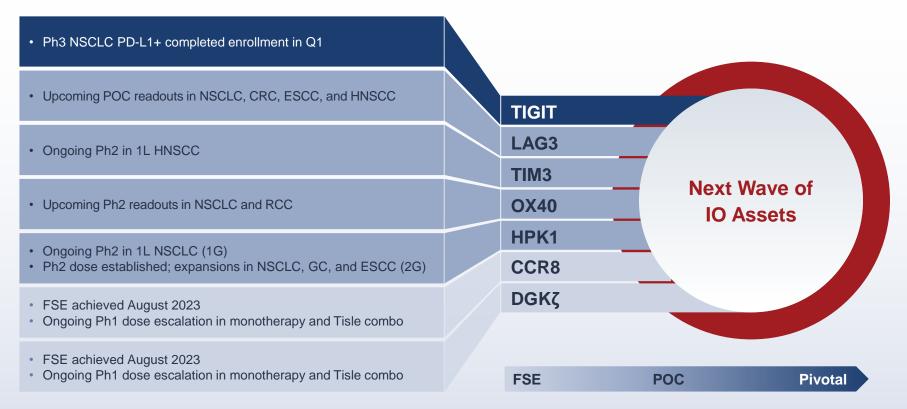


BeiGene has global rights for CDK2 (Ensem partnership) and B7H4 ADC (DualityBio partnership) \* In the clinic

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## **Solid Tumor Portfolio: Clinical Stage Assets**

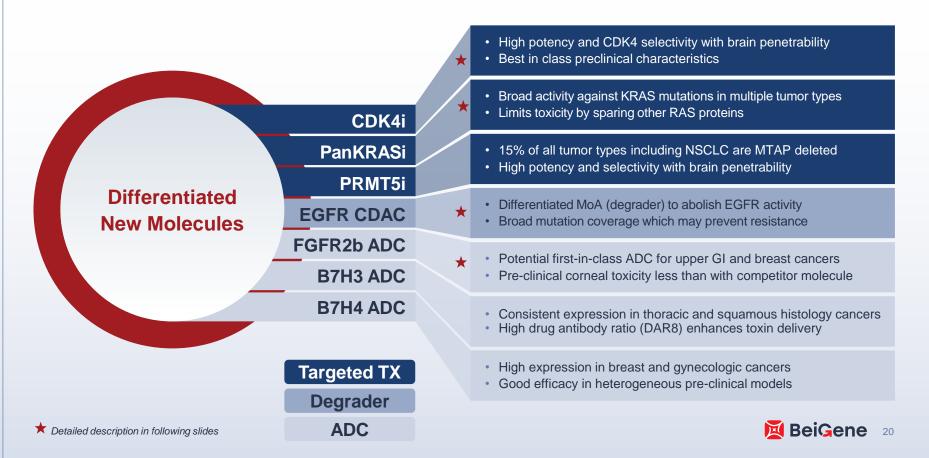
Next wave of immuno-oncology programs will synergize in combination with TEVIMBRA



CRC=colorectal cancer, DGK=diacylglycerol kinase, ESCC=esophageal squamous cell carcinoma, HNSCC=head and neck squamous cell carcinoma, L=line of therapy, LAG3=Lymphocyte-activation gene 3, NSCLC=nonsmall cell lung cancer, PD-L1=programmed death-ligand 1, POC=proof of concept, RCC=renal cell carcinoma, TIGT=T-cell immunoglobulin and ITIM domain, TIM3=T cell membrane protein 3, FSE = first subject enrolled



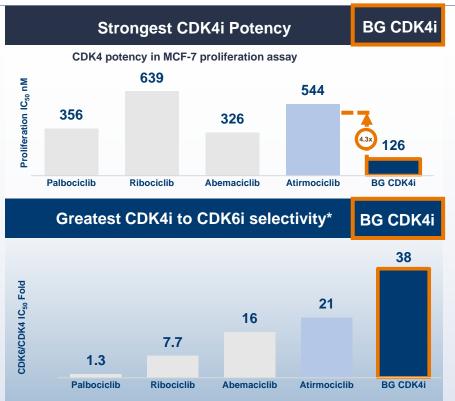
## **Exciting Early Solid Tumor Programs to Deliver FIC/BIC Molecules**



## **CDK4** Inhibitor

Next-generation CDK4 inhibitor aiming for better efficacy and less toxicity

- Despite CDK4/6 inhibitor class success (estimated peak sales over \$18B), unmet medical need still exists as all have been associated with dose limiting toxicities and development of resistance mutations
- BGB-43395 is a potential best-in-class CDK4
   inhibitor spares CDK-6 mediated and off-target
   toxicities
- Currently in phase 1 development
  - Highly potent and selective compared with all approved and investigational CDK4/(6)i agents
  - Well tolerated in GLP TOX study w/o concerning neutropenia or GI toxicity issues
  - Cohort 1 complete with PK as expected
- Potential first-in-class in other tumor types including lung, prostate, ovarian, and endometrial cancer





## **PanKRAS Inhibitor**

#### Differentiated to address broad range of KRAS mutations in multiple tumor types

- KRAS mutations found in ~19% of all tumor types\*
  - KRASmut shows the most robust cancer cell dependencies
  - So far no effective therapy for non-G12C KRASmut tumors
- PanKRAS inhibitor is differentiated from mutation selective KRAS inhibitor
  - Address broader KRAS mutations
  - Minimal impact on normal tissues due to N/HRAS compensation
- BGB-53038 demonstrates good potential in preclinical studies
  - Highly potent across different KRAS mutations
  - High selectivity of KRAS sparing N/HRAS
  - Robust efficacy in multiple KRAS driven models
- On track to enter clinic in 2024

# KRAS<sup>mut</sup> prevalence in all cancers Multiple alleles New cancer patients with KRAS<sup>mut</sup> /year in US Indication Non-G12C G12C Pan-KRAS drugs PDAC 50,658 659

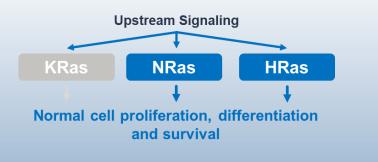
CRC

LUAD

#### Compensation Role of N/HRAS in Normal Tissue

70,486

19.291





4,065

12.492

## EGFR CDAC

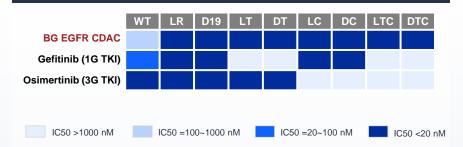
#### Truly differentiated MoA to completely abolish EGFR signaling

- EGFR mutant NSCLC is a large oncogene-driven subgroup with estimated class peak sales of \$12B
  - ~50% lung adenocarcinoma in Asian and 15% in Caucasian\*

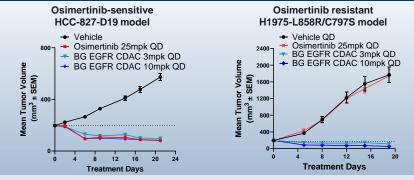
#### BG-60366 is a novel, potentially best-in-class EGFR degrader

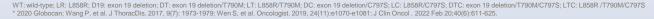
- Broad coverage of EGFR mutations and destruction of EGFR scaffold function yields sustained signaling inhibition
- Non-redundant mechanisms may prevent emergence of resistance when used in early lines of therapy
- Promising preclinical candidate profile
  - Highly potent across osimertinib-sensitive and resistant EGFR mutations
  - Spares WT EGFR and good proteome selectivity
  - Strong efficacy with oral, daily dosing
- On track to enter clinic in 2024

#### Broadest EGFRmut coverage while sparing WT EGFR



#### Robust efficacy in both osimertinib-sensitive and resistant xenograft models





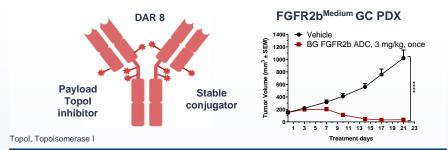


## **FGFR2b ADC**

#### Differentiated modality to pursue best-in-class opportunity

- Clinically validated target in upper GI cancers with additional opportunity in breast cancer
  - FGFR2b positive (IHC 2+/3+) in ~ 24% gastric cancer (GC)<sup>1</sup>
  - Bemarituzumab combo with chemo has shown good efficacy
  - Opportunity to improve efficacy and reduce ocular toxicity\*
- Potential first-in-class ADC with differentiated antibody backbone to reduce toxicity
  - Tumor directed toxin delivery
  - Bystander effect to address tumor heterogeneity
  - Spares on-target corneal toxicity via weaker ligand blockade
- On track to enter clinic in 2024

#### BG FGFR2b ADC Generates Strong Efficacy



#### BG FGFR2b ADC Spares Corneal Toxicity In Mouse

			****			
Antibody	FGF7- FGFR2b	FGF10- FGFR2b		Vehicle		
BG FGFR2b ADC	Weaker blocker	Non blocker		<ul> <li>BG FGFR2b ADC</li> <li>Bemarituzumab</li> </ul>		
Bemarituzumab	Strong blocker	Strong blocker				

BG FGFR2b ADC, 10 mg/kg, Q2W x 2 Bemarituzumab, 10 mg/kg, BIW x 8



<sup>1</sup> Lancet Oncol 2022; 23: 1430–40

\* Bemarituzumab only benefits a subset of patients with relatively higher FGFR2b expression \* Bemarituzumab led to 26% treatment discontinuation caused by on-target corneal toxicity

## **Amgen Development Collaboration Progress**

Two priority programs in Amgen's oncology pipeline

Tiered mid-single digit royalties on net sales of potential blockbuster products globally; developing these assets with commercial rights in China

**Tarlatamab**, first-in-class (DLL3 x CD3) First T-cell engager to demonstrate activity in small cell lung cancer. U.S. drug-treated population of ~35K across all lines of disease

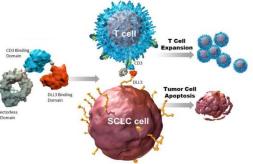
- PDUFA of June 2024 with priority review in advanced SCLC
- Durable ORR of 40% at 10mg dose and est. OS at 9 mos. was 68%<sup>1</sup> in SCLC
- Global phase 3 trial in 1L ES-SCLC was initiated; enrollment of global phase 3 trials in 2L SCLC and limited-stage SCLC is ongoing
- BGNE joining global phase 3 trials

1 N Engl J Med 2023; 389:2063-2075, DOI: 10.1056/NEJMoa2307980

2 Cancer Discov. 2024 Jan 12;14(1):76-89. doi: 10.1158/2159-8290.CD-23-0964.

SCLC = small cell lung cancer, ES = extensive stage,

 $\mathsf{LS}=\mathsf{limited}$  stage,  $\mathsf{mCRPC}=\mathsf{metastatic}$  castration-resistant prostate cancer



#### Xaluritamig, first-in-class (STEAP1 x CD3)

Enrolling phase 1 dose expansion in prostate cancer. STEAP1 is expressed in >80% of prostate cancer patients

- January 2024 data<sup>2</sup> provides compelling proof-of-concept
- Dose-exploration data from patients with mCRPC with the majority of participants having received 3 or more prior lines<sup>2</sup>
- RECIST ORR of 41% at doses ≥0.75 mg<sup>2</sup>
- BGNE running China cohort in phase 1 with plans to join global pivotal trials



## Significant Investment to Build State-of-the-Art Manufacturing Capabilities to Support Global Growth and Broad Portfolio

State-of-the-Art Biologics Manufacturing Facility in Guangzhou



- Current total capacity of 64,000L
- Guangzhou South Campus for ADC production opened in April 2024

Multi-Functional Manufacturing Facility in Suzhou



- Commercial-scale small molecule drug products facility
- Aligned with the design criteria of U.S., EU, and China
- Diamond Site opened in November 2023 that increased capacity by more than 5 times
- Pilot-scale biologics facility

Future U.S. Manufacturing Facility at the Princeton West Innovation Center, NJ



- 42-acre of state-of-the-art biologics manufacturing site
- Grand opening in July 2024
- 1 million+ sq ft of space for future expansion

Experienced, High-Quality Manufacturing Partners



 Manufacturing collaborations with leading manufacturers in biologics and small molecules



## **Key Catalysts**

### **Approved Products**

#### BRUKINSA

- U.S. approval of R/R FL in March 2024 ✓
- JP approval WM and CLL/SLL 2H24
- · U.S./EU submission of tablet formulation in 2H24

#### **TEVIMBRA**

- EU submission of 1L Gastric in 1Q24 ✓
- EU submission of 1L ESCC in 1Q24√
- JP submission of 1L and 2L ESCC in 1H24 ✓
- U.S. approval of 2L ESCC in 1Q24 ✓
- EU approval of 1/2L NSCLC in 2Q24 ✓
- AUS approval of 2L ESCC in 2H24
- U.S. approval of 1L ESCC in 2H24\*
- U.S. approval of 1L Gastric in 2H24
- Brazil approval of 2L ESCC
- Brazil approval of 2L NSCLC
- AUS approval of 1L ESCC 2H24

Ongoing phase 3 in TN CLL
Initiate phase 3 in R/R CLL
Complete enrollment in phase 2 R/R MCL trial, with potential for registration, in 2024

Additional data read outs in B-cell malignancies, MM, MDS and AML

#### **BTK CDAC**

Sonrotoclax

- Initiate phase 3 clinical trial in R/R CLL by the end of 2024
- Ongoing expansion cohort for R/R MCL (pivotal intent) and R/R CLL
- Additional data read out in B-cell malignancies

#### **Tislelizumab Combinations**

- Multiple lung cancer combination cohorts with BGB-A445 (anti-OX40), LBL-007 (anti-LAG3) and BGB-15025 (HPK1 inhibitor) expected to read out in 2024
- Multiple GI combination cohorts with LBL-007 (anti-LAG3) and BGB-A445 (anti-OX40) reading out in 2024

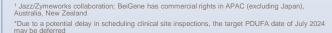
Pipeline

#### Zanidatamab<sup>1</sup>

CN submission for 2L HER2+ BTC in 2H24

#### **Early Clinical Development**

- Phase 2 dose identification for SMAC mimetic, CCR8, DGKζ, CDK4i
- Bring 10 NMEs into the clinic including EGFR CDAC, PRMT5, pan-KRAS, 4 ADC programs, and bispecific antibodies
- Clinical validation of internal ADC platform payload, linker and targets Elecene



## 🔀 BeiGene

# **Financial Highlights**

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## **Foundation Set for Growth and Financial Inflection**



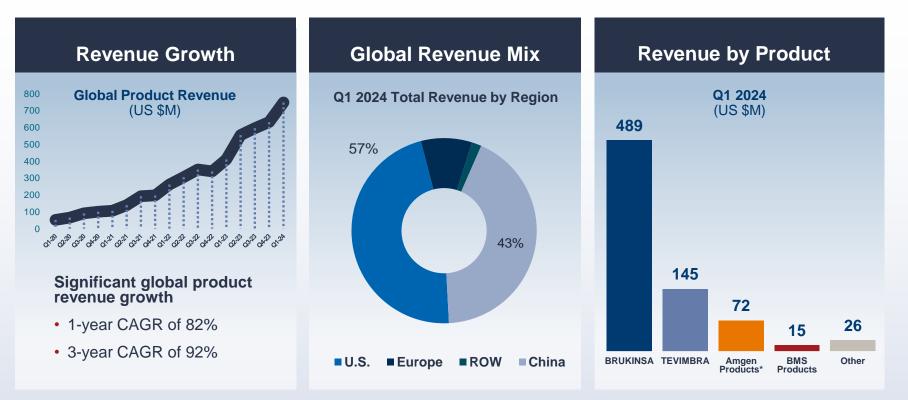
Market acceptance of BRUKINSA driving impressive product revenue growth resulting in a diversified geographic and product mix

Having built significant capabilities in commercial, R&D, and manufacturing, operating expense growth has moderated and operating margins are improving

This year we will continue advancing our next wave of 60+\* potentially first- and best-in-class medicines



## Significant Growth in Product Revenue and Diversified Mix in Geographies and Products





## **Making Substantial Progress Toward Cash Generation**

#### Gross Margin (%)

Now among the highest across global oncology companies <sup>1</sup> with sales mix shift toward internally developed products



#### Adjusted Loss from Operations<sup>2</sup>



(1) Defined as companies deriving 40% or more of sales from oncology and 15% or more of sales outside of the U.S.

(2) Adjusted Loss from Operations is a non-GAAP financial measure that excludes from the corresponding GAAP measure costs related to share-based compensation, depreciation and amortization expense. A reconciliation of this non-GAAP measure to the comparable GAAP measure is included in the Appendix to this presentation.



#### By 2025, We Expect To Have Transformed Into A Very Different Company, A Clear Leader With A Path To Profitability And Strategic Advantages





## **Reconciliation and Calculation of Non-GAAP Financial Measurements**

Reconciliation to adjusted loss from operations

(\$ in thousands)	Q1 2024	Q1 2023
GAAP loss from operations	(261,348)	(371,258)
Plus: Share based compensation	88,714	75,388
Plus: Depreciation	24,110	19,025
Plus: Amortization of intangibles	1,183	986
Adjusted loss from operations	(147,341)	(275,859)



## **Our Commitment to Responsible Business & Sustainability**

Our ambition is to be a leading corporate citizen, acting with courage, creativity, and discipline to provide equitable benefit to our patients, business, and society. Our strategy for the coming years focuses on four areas aligned with BeiGene's mission, vision and values. These focus areas are supported by key strategic priorities.

Our <u>2023 Responsible Business &</u> <u>Sustainability Report</u>, published in April 2024, details our efforts in each of these areas and describes recent progress.





# **BeiGene**

Built differently to deliver impactful medicines, while addressing affordability through strategic cost and time advantages

Leading oncology innovator with proven track record and differentiated portfolio across heme and solid tumors

## 3

2

**Exciting and transformational 2024** 



